



# September Specifier Summit Agenda

**Sept 16 - 18, 2026**

**Park City, Utah**

## **Welcome to the Upcoming Avi-on Specifier Summit**

Join Avi-on in Park City for an engaging and informative experience focused on the future of lighting controls and connected building technology. Over the course of several days, you'll gain practical insights into specifying and deploying control solutions that support multiple design objectives— code compliance, life safety, system integration, easy installation and commissioning, great long term end user experience and support.

Through presentations, collaborative discussions, and peer networking opportunities, you'll connect with industry professionals from across the country to exchange ideas, share challenges, and explore emerging trends shaping the built environment.

Finally, Avi-on invites you to experience an unforgettable day in Utah—Choose from a scenic leisure hike, visit the renowned High West Distillery, or explore the many exciting adventures the Park City has to offer.

Please review the agenda below to help plan your time with us.

We look forward to welcoming you to Park City.

— **The Avi-on Team**

## **AGENDA**

### **Wednesday, Sept 16**

Travel day to Park City

- **1:00–5:00 PM**  
Check into the **Hyatt Place Park City (4377 North Hwy 224, Park City, UT 84098)**. You should have already booked a reservation using the provided link. Avi-on will cover the room and provide meals.
- **12:30 PM-1:00PM (Optional)**  
**Repeat Sales through Smooth Installations**  
Location: Mountain Range Meeting Room
- **1:00 PM-1:30 PM (Optional)**  
**Keep Controls Simple & Easy: Intro to Avi-on Sales Tools & Products**  
Location: Mountain Range Meeting Room
- **1:00 PM-5:00 PM (Optional)**  
**Startup Commissioning Track –**  
Location: Mountain Range Meeting Room
  - Intro to Project Startup Checklist & ZoneScanner with the Avi-on Showcase
  - Intro to Room-Based Startup with the Avi-on Showcase
  - Clean Project Close-out
  - Intro to Large-Scale Startup
  - Sensor Setting Q&A
- **1:00 PM-5:00 PM (Optional)**  
**Quoting & Design Track –**  
Location: Mountain Range Meeting Room

- Intro to Quoting with Bluebeam
- Advanced Project Design and Quoting Schools? Panels?
- Design & Quoting Q&A
- **5:00 PM - 5:30 PM**  
**Panels: New & Retrofit Q&A**  
 Location: Mountain Range Meeting Room
- **5:30 PM-9:00 PM**  
 Join us for a casual evening of dinner and drinks at **Maxwell's (1456 Newpark Blvd, Park City, UT 84098)**. A reserved area will be set aside for Avi-on guests, providing a relaxed atmosphere to unwind and connect. Arrive and depart at your leisure, depending on your travel plans. We look forward to seeing you there!

## Thursday, Sept 17

8:30 AM - 5:30 PM Training

Location: **Hyatt Place Park City (4377 North Hwy 224, Park City, UT 84098)** –  
 Mountain Range Meeting Room

- **7:45 AM**  
 Breakfast (Hotel Restaurant).
- **8:30 - 11:30 AM**  
**General Session** – Learn about Avi-on, lighting controls in general and key topics like security and modern system technology.
  - Avi-on history and culture.
  - How do lighting control technologies work?
  - Wired vs wireless technology (hint: It's not a choice).
  - Wireless interference, what to worry about and what not to worry about.
  - Cybersecurity seminar for wired and wireless control systems
  - Avi-on product overview and high-level design guidelines for different building spaces.
- **11:30 AM-12:30 PM**  
**Product Showcase** – Introduction to Avi-on's products and capabilities.

- **12:30-1:00 PM**  
**Lunch & Product Demo Stations** – Lunch served outside the meeting room.
- **1:00 PM - 2:30 PM**  
**General Session 2**
  - **Control Strategies** – Exploring the pros, cons, and competitive positioning of zone, panel, and individual fixture control strategies.
  - **Budgeting Lighting Controls** – How to easily create controls budgets and position the right solutions across various facility types, including schools, offices, warehouses, outdoor spaces, and public buildings.
  - **Delivery & Installation** – Understanding controls installation and programming workflow, best practices for training and working with electricians, project close-out, and the end user experience.
- **2:30 PM - 3:00 PM**  
Break
- **3:00 PM - 5:00 PM**  
**Advanced Capabilities Overview** – Discuss critical, but more specialized controls applications including emergency lighting (UL 924) and general life safety compliance, HVAC and other building integration, end user self-help tools and remote facility management
- **5:00-5:30 PM**  
**Long Term Customer Support and Accommodating Post-Install Changes.** How to ensure the end user continues to have a great experience with the project and is able to evolve the lighting and controls as building needs and operational conditions change without big on-site technician fees
- **6:00 PM Sharp**  
Depart for dinner at **Loma (900 Main Street, Park City, UT 84060)**. Transportation and dinner provided by Avi-on.
- **9:00 PM**  
Return to the hotel. Transportation provided.

If you prefer, explore Park City and its venerable watering holes. Easy transportation there and back to the hotel is available if you choose to explore.

*Formal sessions conclude. Attendees may depart if needed.*

### **Friday, Sept 18 - Optional Activities**

Avi-on invites you to experience an unforgettable day in Utah—Choose from a scenic leisure hike, visit the renowned High West Distillery, or explore the many exciting adventures the Park City has to offer.

- **7:00 – 8:15 AM**  
Breakfast in the Hyatt
- **8:00 AM**  
**Hikers depart** from the front of the hotel (Bring a water bottle).  
Transportation provided. Return that afternoon.
- **9:30 AM**  
Depart for the **High West Distillery tour**, meet in the Hyatt lobby.
- **3:30 PM**  
Activities conclude.

*Avi-on will cover hotel expenses in Park City Friday night for those who choose to stay. No hosted meals will be provided. Uber or shuttle services to the airport are easily available from the Hyatt or anywhere in Park City.*